"It's just the small things that people do on a daily basis; they might not be aware that they're doing these things, but for me they mean a lot." Luisa Garciarramos, Grade 9

Dear {data:dev\_informal\_salutation\_hh},

While the start of the school year is always filled with anticipation and excitement, welcoming our students back to school this year was especially heartwarming. Once again, classes are filled with curiosity and big smiles, students are exploring the outdoors with new enthusiasm and appreciation, and the rhythm of the school year is falling into place as we witness the foliage climb our mountain. Alas, how wonderful it is to be back to school with our kids!

Reflecting on these first months of school, my heart is full of gratitude. All of our parents and families, faculty and staff, trustees, administrators, and our courageous students came together in times of uncertainty and showed what it means to be a united community. You sent masks and personal protective equipment, you shared your expertise, you sent words of encouragement, you listened and were patient, and most importantly, you made it possible for our students to be back at school—whether in person or connected through technology from all across the world.

As a member of the 1922 Society, you have also demonstrated leadership and your belief in our mission to inspire in each member of our community the courage to climb, the joy to create, the passion to learn, and the spirit to contribute in kind and meaningful ways. We are deeply grateful for our leadership donors who continually rise up and help meet the needs of our school, and most importantly, our students. When you contribute to the Annual Fund, you are supporting our robust academic programs, need-based financial aid, athletics, arts, outdoor education, and much more. The Annual Fund provides the critical resources needed to build upon the nurturing and transformative teaching and learning environment for which Indian Mountain School is known. Support for the Annual Fund is crucial every year as it supports 7% of the school's operating budget, but especially this year. The costs associated with the safe

reopening of our school (including testing units, plexiglass installation, tents for outdoor classrooms, and professional development for our faculty should we need to move to remote learning) and the ongoing expenses to ensure that our students and faculty are safe and healthy are significant.

It is in this spirit that I ask you to partner with me in supporting the Annual Fund this year. Thank you for your \${data:af\_19\_20\_donations\_soft\_credits\_amount} leadership level gift last fiscal year. Would you kindly consider renewing your commitment this year with a gift of \${data:target\_amount}? Thank you for your thoughtful consideration of the meaningful support of IMS.

With gratitude,