

July 2020

Dear <Salutation>,

We are living in a tumultuous time. While I often have feelings of uncertainty and worry, I am hopeful. Individuals making sacrifices to protect others during the COVID-19 pandemic give me hope. Community engagement taking place around the country to demand equity gives me hope. People like you who care enough about our collective *future* to support the education and well-being of students *today* give me hope.

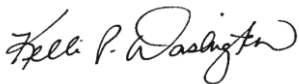
This year has presented each of us with extraordinary challenges. Thanks in part to your generosity, members of the Washington University community are working hard to face them with characteristic ingenuity and determination. Our instructors created meaningful experiences for students after quickly transitioning to online learning in March, and they are now preparing for a fall semester like no other. Researchers are studying the novel coronavirus with hopes that we will soon be able to treat or prevent the disease it causes. Students, faculty, staff, and alumni are leading the charge to advance racial and social justice on our campuses, in St. Louis, and beyond.

**Flexible Annual Fund dollars are critical to many university efforts, allowing for fast action and emergency support where it is needed most.** Annual giving helps WashU address pressing issues, and it bolsters ongoing initiatives and strategic priorities. You can provide funding for scholarships and fellowships, rigorous academic programs, groundbreaking research, mental health resources, career services, emergency situations, and much more. And you can choose the school, program, or scholarship that will benefit.

<Salutation>, I am grateful for your generous gift last year and ask you to {renew your Century Club membership today. Consider increasing your contribution to \$250 to become a Century Club Fellow and have an even greater impact.} Your gift will make a difference as we continue to adapt to emerging situations and needs.

**Strong Annual Fund participation is evidence of our collective commitment to students' long-term success. Our gifts increase access to education, which helps promote a thriving and equitable society.** I give in appreciation of my excellent WashU experience and to inspire and support our future leaders. Please join me and participate in the 2020–21 Annual Fund today.

With thanks and best wishes,



Kelli P. Washington, BSBA '94  
2020–21 Chair, Alumni Board of Governors

**P.S. When you give, we'll send you an umbrella that features the Washington University logo and Brookings Hall. Plus, the first 1,000 donors also will receive a WashU phone wallet as a bonus gift of appreciation.**

**Text variables:**

Century Club

{renew your Century Club membership today. Consider increasing your contribution to \$250 to become a Century Club Fellow and have an even greater impact.}

Century Club Fellows

{renew your Century Club Fellows membership today. Consider increasing your contribution to \$500 to become a member of the Dean's Committee and have an even greater impact.}

Dean's Committee

{renew your Dean's Committee membership today. Consider increasing your contribution to \$1,000 to join the William Greenleaf Eliot Society and have an even greater impact. To learn more, visit [eliosociety.wustl.edu](http://eliosociety.wustl.edu).}

Lybunts

{renew your gift today. Consider increasing your contribution to \$100 to join the Century Club and have an even greater impact.}